



Alessandro Sean Landi



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SKILLS

International background, I worked in Doha for the Italian Chamber of Commerce in Qatar and had study experiences in India, UK, Netherlands, Spain and Belgium. Fluent in English and Spanish.

Skilled in Marketing & Sales, Export, Microsoft Dynamics 365 Tools (ERP, CRM, BI, PowerApps, Common Data Service).

Strong in critical thinking, adaptability to different environments and result-oriented approach.

EXPERIENCE

13/01/2020 – Today

Export & Sales – Europe and Latin America – Pietro Fiorentini S.p.a, Vicenza

- Direct interaction with clients for quotations, orders, logistics, and technical support
- Reporting activities on sales and margins
- Administrative and commercial support of Iberia and Latam Regions

11/06/2019 – 20/12/2019

Business Development & Innovation Internship • Engineering 365 – Engineering S.p.a Group, Treviso

- Monitoring of Microsoft's software market for ERP & CRM and reporting on updates and new features for clients.
- Use of Microsoft 365 Platform to test functionality
- Support in pre-sales activities.

11/2017 – 12/2017

Assistant Event Manager • Landi Comunicazione S.n.c • Treviso

Event Manager Assistant for Bayer & Confagricoltura Convention in Treviso and Padova in December 2017. In 2019 I worked for the 80th anniversary of Vetriere di Empoli, a Luxury Home Decor Company.

- Press office
- Press release and media distribution
- Contact with local TVs
- Preparation of the conference participant's biographies

09/2016– 03/2017

Marketing & PR • Mirrorlab • Treviso

Marketing and Communication in a local start-up. Brand image and communication, video production and professional websites.

Activities: Website Copywriting, Contact with Prospects and Content creation.

04/2016– 06/2016

CEO Assistant • The Italian Chamber of Commerce in Qatar • Doha

Activities: Event management, Public relations, B2B Meetings, Linguistic Support for Italian Entrepreneurs, Support in negotiation activities, Website Copywriting.

EDUCATION

- **CUOA Business School**, Vicenza
Master in Business Innovation '18/'19 • Basic Management • Improve & Innovation • Innovation Lab: Industry 4.0
- **Università Ca' Foscari**, Venice
Bachelor's Degree in Modern Languages, International Relations
'14/'18 – 96/110
- **Collegio Vescovile Pio X**, Treviso
Catholic High-School – Liceo Linguistico Europeo '09/'14

Autorizzo il trattamento dei miei dati personali presenti nel CV ai sensi dell'art. 13 del DL 30 giugno 2003, n. 196 e dell'art. 13 del GDPR (Regolamento UE 2016/679)